Mr. Frank Pace, Jr. President General Dynamics Corporation 445 Park Avenue New York 22, New York

Deer Frank:

I just arrived in the office from a trip to Europe and found your letter of 18 September on my desk.

I was particularly fond of Gordon and agree with you that our country lost an outstanding man upon his death. The "nine points" certainly reveal. the starling qualities that he possessed.

Your thoughtfulness in sending this to me is indeed appreciated.

Once again, many thanks and kindest personal regards.

Sincerely,

Allen W. Dulles Director

STATINTL

O/DCI/
Distribution:
Orig - Addressee
1 - DCI
1 - AAB
A - ER w/basic
1 - Reading

25 Sept 58

" P. S. This was written
for me - not knowing
for me - not knowing
aux packs cocald cross
with Caraps - My a M. D."

Approved For Release 2002/02/27; CIA-RDP80B01676R003800170015-9

Literature and the state of the

Approved **95** Release 2002/02/12 SCIA-RDP 80B01676R003800170015-9

NEW YORK 22. N.Y. Executive Registry

FRANK PACE, JR. PRESIDENT

September 18, 1958

Dear Mr. Dulles:

The country lost an outstanding man on the death of Gordon Dean. Prior to his death Gordon jotted down on the back of an envelope nine points which seemed to me to be a guide to worthwhile living.

I felt you would appreciate reading this and having it as a remembrance of a very fine man.

Sincerely,

Frank Pace fr

Mr. Allen W. Dulles, Director Central Intelligence Agency 2430 E Street Washington 25, D. C.

FPjr/mbo

Enclosure

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Lessons learned:

- 1. Never lose your capacity for enthusiasm.
- 2. Never lose your capacity for indignation.
- 3. In judging people don't type them too quickly; but in a pinch never first assume that a man is bad. Assume first always that he is good or than no worst he's in the grey area between bad and good.
- 4. Never be impressed by wealth alone or thrown by poverty.
- 5. If you can't be generous when it's hard to be you won't be when it's easy to be.
- 6. The greatest builder of confidence is the ability to do something -- almost anything -- well.
- 7. When that confidence comes -- then strive for humility. You aren't as good as all that.
- 8. And the way to become truly useful is to seek the best that other brains can offer. Use them to supplement your own and be prepared to give credit to them when they have helped.
- 9. The greatest tragedies in world and personal edicts stem from misunderstandings. Answer communicate.

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